



TIPPING POINT COMMUNITY

Since 2005, Tipping Point has raised more than \$150 million to support those in need. Last year alone Tipping Point helped put 23,000 people on the path out of poverty. Tipping Point screens non-profits rigorously to find, fund and partner with the most promising groups helping low-income people achieve self-sufficiency.

USING WAGE DATA TO ANALYZE PROGRAM IMPACT

OBTAINING WAGE DATA IS AN UNEXPECTED WIN FOR TIPPING POINT, EMPLOYMENT ORGANIZATIONS AND FUNDERS.

Historically, Tipping Point has relied on self-reported wage data, which has limited the ability to analyze the impact of employment programs. Tipping Point and several funders met with the California Employment Development Department (EDD) in Sacramento to get direct access to wage data. EDD provided anonymized wage data for 1,436 individuals, from 1995 to the present. This is the first time Tipping Point has used this data set to measure impact.



Opportunity Junction offers three months of job-skills training followed by a four-month paid internship, placing about 100 low-income adults into office administration jobs each year.

Opportunity Junction clients have generated at least \$38.6 million in wages.

Tipping Point grantee since 2011

RESULTS : OPPORTUNITY JUNCTION

Tipping Point selected Opportunity Junction for a pilot program to assess and analyze EDD data because of its robust programs, strong potential for impact, and excellent data monitoring efforts.

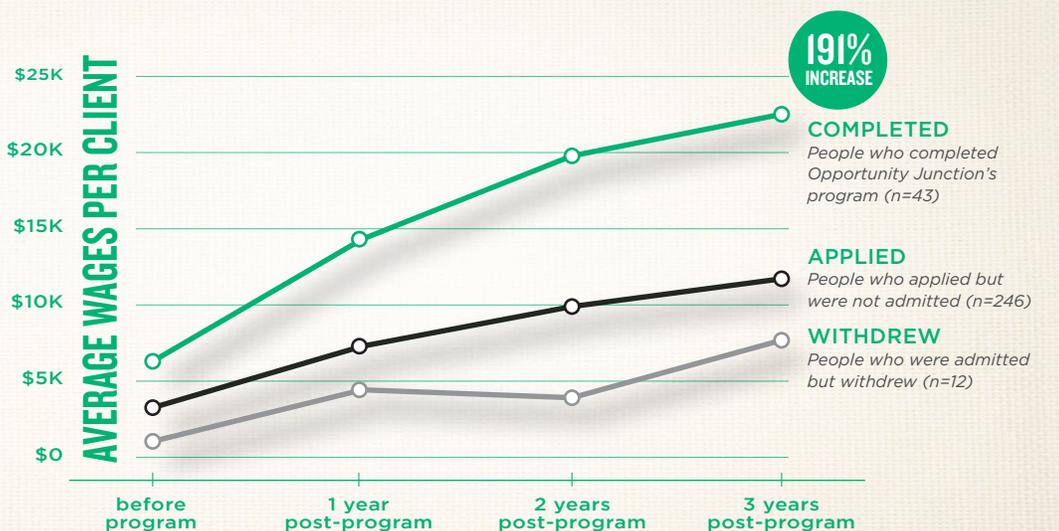
RESULTS POINT TO LASTING IMPACT

Opportunity Junction clients increase their income and employment rate. Wages increased more over time for clients who completed Opportunity Junction's program in 2013 than for those who applied but were not admitted, and those who were admitted but withdrew. Three years post-program, clients who completed Opportunity Junction's program maintained higher levels of employment and wages in comparison to others.

2010-15 OPPORTUNITY JUNCTION CLIENT CHANGE IN UNEMPLOYMENT RATE



COMPARING YEAR BEFORE VS. YEAR AFTER PROGRAM



2013 cohorts. Other years show similar performance. | Excludes contractor, out-of-state and unreported income

FOR MORE INFORMATION VISIT : WWW.TIPPINGPOINT.ORG